**Occupational and Professional Licensing Administration**

**DC REAL ESTATE COMMISSION**

**Meeting Minutes**

**October 12, 2021**

The District of Columbia Real Estate Commission (Commission) held its regularly scheduled meeting on Tuesday, October 12, 2021. This was a call in/virtual meeting.

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The meeting was called to order at 9:16 a.m. by Board Chair, Frank Pietranton, and attendance was taken.

**Commission Members Present:** Frank Pietranton, Ulani Prater Gulstone, Elizabeth Blakeslee, Ed Downs, and Joseph Borger.

**Commission Members Absent**: Ericka Black, Monique Owens

**Staff Present:** Leon Lewis, Executive, Kathy Thomas, Education Specialist and Kevin Cyrus, Education Coordinator

**Legal Counsel**: J. Patrick White, Office of the General Counsel

**Guests Present:** None

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**Agenda Items: Public Consumers and Comments from the Public:**

There were no comments from the public.

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**Agenda Items: Acceptance of Minutes:**

Upon motion duly made by member, Elizabeth Blakeslee, and properly seconded by member, Joseph Borger, the Commission voted to approve the September 14, 2021, Commission meeting minutes.

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**Old Business:**

Discussion was held regarding when the permanent licenses will be issued. Mr. Lewis responded that the licenses are in the process of being issued now.

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**New Business:**

1. Kevin Cyrus, Education Coordinator, gave a report on Real Estate Educators Association conference. The overall conference was informative and take-aways were that other jurisdictions assess their Pre-License instructors by their “Pass” rates. This raises the question of how the Commission’s instructors should be evaluated. Also, informed Commission members that there is no central repository for available continuing education course completion credits until a permanent database is in place. Education providers are asked to rely on their own websites to publish courses.
2. Frank Pietranton raised the question of how to raise the overall quality of the in-class courses approved by the Commission.
3. Leon Lewis, Executive, would like Commission staff to begin monitoring / auditing in-class courses approved by the Commission.
4. ARELLO conference report:

* The overall conference was very well run. Round table discussions included: wholesaling, education for principal brokers, the continuing problem of “love letters” to sellers.
* 2022 ARELLO Board of Directors include
  + Ed Downs – Vice President
  + Elizabeth Blakeslee – Director

1. Administratively Approved applications were approved on a motion from Elizabeth Blakeslee and seconded by Ed Downs.

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**EXECUTIVE SESSION:**

On a motion from Elizabeth Blakeslee and seconded by Ed Downs, Executive Session was entered into at 10:49 am and concluded at 11:10 am.

Executive Session recommendations were approved on a motion from Ed Downs and seconded by Elizabeth Blakeslee.

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**Agenda Item: Technical Review and Reinstatement Applications:**

Technical Applications were approved on a motion from Ed Downs and seconded by Elizabeth Blakeslee.

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**Agenda Item: Legal Matters:** None

There were no Legal Matters to review.

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**Agenda Item: Correspondence:** None

There was no correspondence to review.

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**Adjourn:**

Upon motion duly made by Board member, Joseph Borger, and properly seconded by board member, Elizabeth Blakeslee, the Commission voted unanimously to adjourn at 11:36 am.

The next scheduled meeting of the Real Estate Commission will be November 9, 2021.

Respectfully submitted,

Frank Pietranton, Chair

Date

Recorder: Kevin Cyrus, Commission Administrator

For questions, please call 202.442.4320 or email [dcra@dcraopla.gov](mailto:dcra@dcraopla.gov).