



DISTRICT OF COLUMBIA
Real Estate Commission

MEMORANDUM

TO : Frank Pietranton, Chairman
: Members of the DC Real Estate Commission

FROM : EDUCATION COMMITTEE
Monique Owens
Ericka Black
Joe Borger
Kevin Cyrus, Education Coordinator

DATE : September 14, 2021

SUBJECT : Education Committee Meeting Report Before the Commission

<u>Course</u>	<u>Instructor Name</u>	<u>Course Number</u>	<u>Format</u>
American University			
Real Estate Principles and Transactions	Kimberly Luchtenberg	PENDING #	Classroom
Reed Training Center			
DC Fair Housing	Pramedai "Cammie" Reed	PENDING #	Classroom
DC Code of Ethics	Pramedai "Cammie" Reed	PENDING #	Classroom
DC Legislative Issues	Pramedai "Cammie" Reed	PENDING #	Classroom
Tenant Opportunity to Purchase Act (TOPA)	Pramedai "Cammie" Reed	PENDING #	Classroom
Negotiating: Understanding Buyers & Sellers	Pramedai "Cammie" Reed	PENDING #	Classroom
DC Sales Contracts and Addendums	Pramedai "Cammie" Reed	PENDING #	Classroom
Property Management Association			
Strategies on Recruiting and Retaining Top Talent in a Post Covid World	Brad Schwartz Dena B. Calo	PENDING #	Classroom
Recover and Realign: Renew Your Leasing Strategy with the Latest Interactive Technology Solutions	Kristi Fickert	PENDING #	Classroom
WebCE, Inc.			
Adhering to a Higher Standard: The Code of Ethics	Ann Heinz	PENDING #	Internet
Why Risk It? Risk Management Strategies	Ann Heinz	PENDING #	Internet



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Weichert Real Estate School of MD			
Principles and Practices of Real Estate for Salespersons - 60 Hours	Leo Mayer	PENDING #	Classroom