



GOVERNMENT OF THE DISTRICT OF COLUMBIA
DC Real Estate Commission

ADDRESS ALL COMMUNICATIONS
TO THE COMMISSION

MEMORANDUM

TO : Jo Ricks, Chairman
: Members of the DC Real Estate Commission

FROM : EDUCATION COMMITTEE
Danai Mattison Sky, Chair, Salesperson Member
David Forster, Salesperson Member
Christine Warnke, Consumer Member

Kevin Cyrus, Education Coordinator

DATE : June 12, 2018

SUBJECT : Education Committee Meeting Report before the Commission

NO **Waiver Applications** were **approved** by the Education Committee since the May 8, 2018 meeting.

NO **Waiver Applications** were **deferred** by the Education Committee since the May 8, 2018 meeting.

CE/PL APPLICATIONS: The following provider course/instructor applications were **approved** by the Education Committee since the May 8, 2018 meeting:

1. Henderson Professional Development Seminars

Agency Relationships in Real Estate	Samuel Henderson	PC8247
Broker Supervision Technique I	Samuel Henderson	PC8347
Commercial Listings, Leasing & Trends	Samuel Henderson	PC8447
Commercial Real Estate Finance 1	Samuel Henderson	PC8442
Commercial Structures	Samuel Henderson	PC8458
Environmental Issues: Lead-Base Paint, Radon, Mold and Asbestos	Samuel Henderson	PC8849
Escrow Account Management in Realty Transactions	Samuel Henderson	A1054
Essentials of Commercial Real Estate	Samuel Henderson	PC8861
Principles of Property Management I	Samuel Henderson	PC9609
Principles of Property Management II	Samuel Henderson	PC9608
Real Estate Contacts, Settlements & Disclosures	Samuel Henderson	PC9659
Real Estate Finance 1	Samuel Henderson	PC9671
Real Estate Finance 2	Samuel Henderson	PC9673
Sales & Marketing 101 for Real Estate Professionals	Samuel Henderson	PC9808
Using the Hewlett Calculator in Real Estate	Samuel Henderson	PC10124



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2. Greater Capital Area Association of Realtors

Rentals: Rules of the Road	Jean Poitevien	A0155
Due Diligence in Commercial Real Estate	Lorenzo Wooten Jr.	A1056
Foreign Nationals and FIRPTA Compliance	Gregory Flynn	A1063
Understanding Risk & Steering Clear of Trouble	Deborah Bindeman	A1064
Get the Lead Out	Daniel Deist	A1067
Understanding What is Green	Daniel Deist	A1069
Navigating the Home Inspection	Daniel Deist	A1070
Unclear Title	Mark Malakoff	A1071

CE BANKING. To date, 52 schools have applied and are approved to offer 1,529 approved courses through the new PULSE CE Banking system for the 2017-2018 renewal cycle.

cc: C. Cooks, Program Manager
L. Lewis, Executive Director